Hyreo's Post-Offer Magic

IT Giant Achieved Higher Join Rates for Selected Candidates

At a glance

As a premier IT outsourcing firm, our customer delivers optimized solutions on a global scale. Their expertise spans software development, cloud computing, data analytics, and cybersecurity. Implementing the post-offer solution enabled them to enhance their bottom line and employer brand significantly.

Key metrics

Hyreo's post-offer solution, revolutionized the client's recruitment experience, addressing candidates' concerns promptly with real-time hiring updates and fostering an enriching candidate journey.



60%Automated ticket resolution



78%Joining propensity accuracy





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CHALLENGES



The enterprise, given its vast operations, had to manage over 4,000 offers monthly and complex candidate issues, facing recruitment delays and increased drop-off rates. With limited visibility into candidate sentiment and propensity, they sought a streamlined solution to handle the deluge of applicants and regain their competitive edge.

SOLUTIONS



Implemented an enterprise post-offer solution that is integrated with the existing HCM system, providing comprehensive support for all candidates during their notice periods of 30, 60 or 90 days.



4X increase in candidate touch-points



30% reduction in on-boarding time



65% nonstrategic tasks automated

BENEFITS



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Reduced Offer declines

Candidates' concerns were swiftly addressed with real-time updates, creating a delightful recruitment experience, leading to a 12% improvement in offer-decline ratio



Improved recruiter efficiency

Over 60% automation of ticket/issue resolution and 74% of candidates embracing the Chatbot for resolving their issues led to significant increase in recruiter efficiency



Reduced manual effort

The post-offer solution also led to an FTE reduction equivalent to 8 FTE HR ops effort, freeing up valuable resources and yielding cost savings